

# THE INFORMED Home Buyer/Seller™

## Helpful Advice for Making the Right Move

Issue 2

## Making Home Shopping **Fun**

Shopping for a home doesn't have to be a stressful experience. In fact, with a little planning, you can make the entire process fun for everyone – even if there are kids involved.

### Here are some tips for doing just that:

- Get the whole family involved in deciding what kind of home you should consider. The more everyone, especially kids, feel a part of the process, the more likely they are to adjust well to the idea of moving.
- Bring healthy, light snacks and drinks with you when viewing more than a couple of homes in a row. It's difficult to have fun when your energy level is low.
- Easy does it. Don't see too many properties at one time. Feeling burnt out after viewing the tenth home on a Saturday afternoon will impact your judgement. Your fatigue might cause you to pass on a property that is actually a good fit.
- Kids often enjoy the first viewing of a new home, but are generally less interested in the second and third visits. So when you're going back to take a closer look at a property before you submit an offer, consider leaving your children with a babysitter.
- Look for a good fit, not for perfection. You probably have an idea in your head of your perfect home. There's nothing wrong with that! Just keep an open mind when you look at what's available on the market.
- Work with a REALTOR® who can make the entire process of searching for and buying a home go smoothly for you.

Do you have a question about how to find your next dream home in today's market? Call today!

## Choosing a Home Inspector

Offers of purchase and sale on a home are often contingent on a satisfactory home inspection. That means the buyers have a period of time to hire a qualified home inspector to do what his or her title suggests: inspect the property top to bottom and inside and out. Based on the results, the buyers can either confirm their intention to complete the purchase, or negotiate repairs or compensation for identified deficiencies.

How do you select a home inspector? Your REALTOR® can give you some recommendations.

Typically, you want someone who is certified with a recognized professional association, such as the National Association of Home Inspectors (U.S.) and the Canadian Association of Home & Property Inspectors.

It's also advisable to choose a home inspector who has several years of experience inspecting the type of property you're considering buying. And, of course, ask for references.

## Think, Act... Live!

*"Sometimes the very thing that seems to derail us is the catalyst that keeps us on track."*

*Pat Gillick*

*"I will never get from others what I myself am unwilling to give."*

*Mike Scioscia*

*"We are what we repeatedly do. Excellence then is not an act, but a habit."*

*Aristotle*